

Investment Banking Deals of the Year 2020 Press Release

Global Finance Names The Investment Banking Deals Of The Year 2020

NEW YORK, March 3, 2020 – *Global Finance* has named its 21st annual Investment Banking Deals of the Year in an exclusive survey to be published in the April 2020 issue.

"From IPOs to M&A, the Deals of the Year range across the globe, across sectors and across financial vehicles," said Joseph D. Giarraputo, publisher and editorial director of *Global Finance*. "These awards highlight the most interesting and impactful deals, honoring the companies and financial institutions that made them."

Global Finance editors, with input from industry experts, used a series of criteria—including bank entries, deal structure, service and advice, distribution network, efforts to address market conditions, innovation and pricing—to score and select winners. Deals closed in 2019 were considered.

Please see the following page for the full list of Global Finance's Investment Banking Deals of the Year 2020.



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About Global Finance

Global Finance, founded in 1987, has a circulation of 50,000 and readers in 188 countries. Global Finance's audience includes senior corporate and financial officers responsible for making investment and strategic decisions at multinational companies and financial institutions. Its website -GFMag.com — offers analysis and articles that are the legacy of 33 years of experience in international financial markets. Global Finance is headquartered in New York, with offices around the world. Global Finance regularly selects the top performers among banks and other providers of financial services. These awards have become a trusted standard of excellence for the global financial community.

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INVESTMENT BANKING DEALS OF THE YEAR

Equity Deal Of The Year: UBS / IPO of Stadler Rail - Europe

Financial Advisers: Credit Suisse and UBS acted as joint global coordinators and joint bookrunners. BNP Paribas, Citigroup and Zuercher Kantonalbank were joint bookrunners and UniCredit Bank was co-lead manager, while Reichmuth, St. Galler Kantonalbank and Thurgauer Kantonalbank acted as selling agents.

The oversubscribed initial public offering of Swiss train-maker Stadler Rail in April—at the time Europe's largest IPO of 2019—sent the stock rising 10% from its initial offering price, raising €1.4 billion.

Debt Deal Of The Year: Bristol Myers Squibb \$19 billion bond issue - North America

Financial Advisers: Morgan Stanley coordinated, with Barclays, Credit Suisse and Wells Fargo as joint leads.

Released in nine tranches, the senior unsecured bonds drew \$67 billion worth of orders and helped fund Bristol Myers Squibb's \$95 billion acquisition of cancer pharmaceutical specialist Celgene Corp

M&A Deal Of The Year:

Acquisition of Qualitynet General Trading and Contracting by VIVA/stc Kuwait - Middle East

Financial Advisers: NBK Capital advised VIVA/stc Kuwait.

Both Bahraini telecom provider Batelco and National Bank of Kuwait sold their shares to VIVA/stc Kuwait this \$93 million cross-border deal that consolidated Kuwait's digital industry.

Infrastructure Deal Of The Year:
Financing for Port of Maputo improvements - Africa

Financial Advisers: Standard Bank

Standard Bank Mozambique continued its support for African infrastructure and the Port of Maputo with a syndicated loan of \$80 million and a separate \$60 million loan to expand the size and value of vessels that can access this regional gateway port. The bank itself took around 40% of the debt across the two transactions, buttressing African infrastructure efforts with hard-currency support.